# Ratecard 2025 YACHT





No. 1 | 2025 valid from: 01.01.2025



# Publisher's Data

### **Publisher**

Delius Klasing Verlag GmbH Siekerwall 21 D-33516 Bielefeld

### **Managing Director BCN**

Tobias Conrad BCN Brand Community Network GmbH Arabellastraße 23 D-81925 München T+49 89 9250 2621 tobias.conrad@bcn.group

### Your BCN Sales contact

you can reach at sales.anfragen@bcn.group or bcn.aroup/en/contact

### **Print Management/Placement**

**BCN Brand Community Network GmbH** Großer Burstah 18-32 D-20457 Hamburg T+49 40 4131 1365 heike.schmiedeke@bcn.group

### Ad Management/Order Management

BCN Brand Community Network GmbH Hubert-Burda-Platz 1 D-77652 Offenburg T+49 781 84 3751 orders@bcn.group

### Frequency of publication & on sale date

biweekly, Wednesday (subject to change)

### Place of publication

Bielefeld, PZN 549217

Additional environments, special topics and specials: bcn.group/umfeldplaner

### Bank accounts

Heike Schmiedeke

Commerzbank AG

IBAN: DE54 6808 0030 0723 4120 00

BIC: DRES DEEF 680 UniCredit Bank AG

IBAN: DE19 7002 0270 0015 0249 05

**BIC: HYVEDEMMXXX** 

## Terms of payment

Invoices are due in net 30 days after the invoice date. The publisher guarantees a 1% discount for advance payments, provided that the invoice amount is submitted on the publication date of the issue in which the advertisement is published at the latest and no older invoices are outstanding. In the event that the payment target is exceeded, default interest pursuant to Clause 11 of the Terms and Conditions of 5 per cent is calculated based on the respective base rate pursuant to Section 1 (1) of the German Discount Rate Transition Law (Diskontsatz-Überleitungs-Gesetz–DÜG). All prices are net prices. The statutory value-added tax is added. Direct debit is possible.

### Terms and conditions

All ad orders are exclusively carried out pursuant to the General Terms and Conditions. These have to be requested directly from BCN or can be viewed online

bcn.aroup/en/terms-conditions

### Technical data:

For current and binding technical data, log onto duonportal.de. Also available as PDF download.

### General legal notice

The warranty claims specified in the publishers' general terms and conditions apply only when the certified technical requirements and standards published on the DUON portal have been fulfilled as well as the delivery has been carried out via the DUON portal. This also holds when data are provided without proof.

### duon-portal.de/

### Delivery of printer's copy:

Please upload all copies electronically to duonportal.de. For support please e-mail support@duon-portal.de or call +49 40 37 41 17 50.

### Online advertisement booking

The current, binding technical advertisement bookings can also be sent via the online booking system:

obs-portal.de





# Formats & Rates

Format	Placement	Bleed format in mm	Rate
2/1 page	Standard	420 x 280	24.485€
1/1 page	Standard	210 x 280	12.500 €
1/2 page vertical	Standard	103 x 280	6.790 €
1/2 page horizontal	Standard	210 x 136	6.790 €
1/3 page vertical	Standard	70 x 280	5.430 €
1/3 page horizontal	Standard	210×95	5.430 €
1/4 page vertical	Standard	55 x 280	3.750 €
1/4 page horizontal	Standard	210×70	3.750 €
1/4 page normal	Standard	90 x 124 type area	3.750 €
2/1 page	Opening Spread	420 x 280	27.810€
1/1 page	inside front cover	210 x 280	14.980€
1/1 page	inside back cover	210 x 280	13.550 €
1/1 page	outside back cover	210 x 280	16.460€

### Ad combinations:

The reduced combination special price for the combination of advertisements is based on comparison of separate advertisement bookings. To this end, the advertisements of an advertiser with an identical product/creation in the same format must appear in all magazines in parallel issues.

### **Advertorials:**

Formats and prices for advertorials created by the editorial team on request. For more information, please visit

bcn.aroup/en/channels/print/advertorials

### **Consecutive Ads:**

Surcharge on two or more adverts on consecutive partial-page ads: 5%

### Fixed placements:

Agreed fixed placements (e.g. first for a business line, commodity group, etc.) entitle the publisher to bill a placement surcharge.

### Type area format:

On request.

### Digital rate card:

Please find the digital rate card here:

bcn.group/en/media-kits/media-data-digital

BCN.



# Ad Specials

Rates per thousand	Circulation excl. subscriptions*	Subscription circulation	Info
	Bound inserts		Additional ad specials available on request.
up to 4 pages	140€	140€	Prices apply for the booking of at least the entire
up to 8 pages	185€	185€	domestic print run. The publisher reserves the right to reschedule bookings with less than domestic print run.
up to 12 pages	210€	210€	
1 1 0			Smaller booking units, e.g. according to Nielsen areas or
	Glued-on inserts		federal states, are possible,
Postcard	60€	60€	if the minimum run is supplied.
Booklet up to 10 g	90 €	90€	minimum run
Sample	110€	110€	Boundinserts/Glued-on inserts: total circulation
'			Loose inserts: 20.000 copies
	Loose inserts		
up to 20 g	130€	170€	
up to 30 g	170€	210€	*Circulation excl. subscriptions is made up of the
up to 40 g	170€	210€	combined print runs for the circulation segments newsstand, subscription circles, inflight and other sales.
up to 50 g	170€	210€	

All tariff ad specials are eligible for discount and count towards the annual agreement commitment.

### Calculation basis:

The calculation basis is the planned circulation or IVW quarterly report upon order confirmation, exclusive of the respective e-paper copies.

### Delivered quantity:

The delivered quantity is based on the planned print run or IVW quarterly report valid at the date of the order confirmation, plus 2 % surplus. In order to react to circulation fluctuations at short notice, we recommend contacting our Print Management/Placement one more time before production start.

### Delivery address and deadline:

Please find the delivery address and deadline on the respective order confirmation. An incoming goods inspection does not take place at the printing plant.

### Conditions of delivery:

Ad specials must be delivered in accordance with the guidelines of the Bundesverband für Druck und Medien (German Association of Print and Media), and be clearly marked with the name of the publication and issue. The material must be delivered, carriage paid, to the address where it will be processed.

### Order and cancellation date:

See "special closing dates" on page "Schedule & Topics Print"; due to limited availability, we strongly recommend booking as early as possible.

### Proviso:

Should any processing problems arise, completion of the circulation takes priority over ad special processing.

### **AdSpecial Portal:**

Binding technical information on Ad Specials and information on deadlines, samples and delivery for the participating objects is available for download at adspecial-portal.de

### Glued-on inserts:

The basis is a 1/1 carrier advertisement.

### Sample products:

An additional postal fee applies to samples and objects over 2.5 mm thickness.

### Samples:

We require five definitive (original) samples, in case of product samples 50 original samples by the ad special closing date or at least 6 weeks before on sale sate The samples must be delivered to BCN Brand Community Network Print Management, Hubert-Burda-PLatz 1, D-77652 Offenburg, Germany





# Schedule

No.	On sale date	Closing date*	Copy date**	Special closing date***
2/25	02.01.25	13.11.24	20.11.24	30.10.24
3/25	15.01.25	27.11.24	04.12.24	13.11.24
4/25	29.01.25	11.12.24	18.12.24	27.11.24
5/25	19.02.25	30.12.24	08.01.25	18.12.24
6/25	05.03.25	15.01.25	22.01.25	30.12.24
7/25	19.03.25	29.01.25	05.02.25	15.01.25
8/25	02.04.25	12.02.25	19.02.25	29.01.25
9/25	15.04.25	26.02.25	05.03.25	12.02.25
10/25	29.04.25	12.03.25	19.03.25	26.02.25
11/25	14.05.25	26.03.25	02.04.25	12.03.25
12/25	27.05.25	09.04.25	16.04.25	26.03.25
13/25	11.06.25	23.04.25	30.04.25	09.04.25
14/25	25.06.25	07.05.25	14.05.25	23.04.25
15/25	09.07.25	21.05.25	28.05.25	07.05.25
16/25	23.07.25	04.06.25	11.06.25	21.05.25
17/25	06.08.25	18.06.25	25.06.25	04.06.25
18/25	20.08.25	02.07.25	09.07.25	18.06.25
19/25	03.09.25	16.07.25	23.07.25	02.07.25
20/25	17.09.25	30.07.25	06.08.25	16.07.25
21/25	30.09.25	13.08.25	20.08.25	30.07.25
22/25	15.10.25	27.08.25	03.09.25	13.08.25
23/25	29.10.25	10.09.25	17.09.25	27.08.25
24/25	12.11.25	24.09.25	01.10.25	10.09.25
25/25	26.11.25	08.10.25	15.10.25	24.09.25
1/26	10.12.25	22.10.25	29.10.25	08.10.25

<sup>\*</sup>Closing & cancellation date



<sup>\*\*</sup>Delivery date for printer's copies

<sup>\*\*\*</sup>Closing & cancellation date for ad specials, special formats, special placements



# Specials

Title	On sale date	Closing date*	Copy date**	pecial closing date**
Special Issue Yacht Classic	21.05.25	26.03.25	02.04.25	12.03.25

<sup>\*</sup>Closing & cancellation date

<sup>\*\*\*</sup>Closing & cancellation date for ad specials, special formats, special placements

Title	Format	Placement	Bleed format in mm	Rate
Special Issue Yacht Classic	2/1 page	Standard	420 x 280	24.485 €
	1/1 page	Standard	210 x 280	12.500 €
	1/2 page vertical	Standard	103 x 280	6.790 €
	1/2 page horizontal	Standard	210 x 136	6.790 €
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	1/3 page horizontal	Standard	210 x 95	5.430 €
	1/4 page vertical	Standard	55 x 280	3.750 €
	1/4 page horizontal	Standard	210 x 70	3.750 €
	1/4 page normal	Standard	90 x 124 trim size	3.750 €
	2/1 page	Opening Spread	420 x 280	27.810 €
	1/1 page	inside front cover	210 x 280	14.980 €
	1/1 page	inside back cover	210 x 280	13.550 €
	1/1 page	outside back cover	210 x 280	16.460 €

Title / No.	On sale date	Closing date*	Copy date**	pecial closing date**
eler Woche appears as an versize-insert in Yacht #13	11.06.25	16.04.25	23.04.25	02.04.25

<sup>\*</sup>Closing & cancellation date

<sup>\*\*\*</sup>Closing & cancellation date for ad specials, special formats, special placements

Title	Format	Placement	Bleed format in mm	Rate
Kieler Woche	1/1 page	Standard	190 x 300	8.405 €
	1/2 page vertical	Standard	90 x 300	4.560 €
	1/2 page horizontal	Standard	190 x 145	4.560 €
	1/3 page vertical	Standard	60 x 300	3.650 €
	1/3 page horizontal	Standard	190 x 96	3.650 €
	1/4 page vertical	Standard	43 x 300	2.520 €
	1/4 page horizontal	Standard	190 x 70	2.520 €
	2/1 page	Opening Spread	380 x 300	18.690 €
	1/1 page	inside front cover	190 x 300	10.070 €
	1/1 page	inside back cover	190 x 300	9.110 €
	1/1 page	outside back cover	190 x 300	11.065 €

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<sup>\*\*</sup>Delivery date for printer's copies

<sup>\*\*</sup>Delivery date for printer's copies