

FOCUS MONEY

RATE CARD



No. 2024 | 1

Valid from 01.01.2024

BCN.

brand-community-network.com

PUBLISHER'S DATA

Publisher

FOCUS Magazin Verlag GmbH
 Arabellastraße 23
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Your BCN Sales contacts

You can find under:
brand-community-network.com/contact

Frequency of publication, day of release

weekly, Wednesday

Place of publication

Munich, PZN 527559

Bank accounts:

Commerzbank AG
 IBAN: DE54 6808 0030 0723 4120 00
 BIC: DRES DEFF 680
 UniCredit Bank AG
 IBAN: DE19 7002 0270 0015 0249 05
 BIC: HYVEDEMMXXX

Terms of payment:

Invoices are due in net 30 days after the invoice date. The publisher guarantees a 1% discount for advance payments, provided that the invoice amount is submitted on the publication date of the issue in which the advertisement is published at the latest and no older invoices are outstanding. In the event that the payment target is exceeded, default interest pursuant to Clause 11 of the Terms and Conditions of 5 per cent is calculated based on the respective base rate pursuant to Section 1 (1) of the German Discount Rate Transition Law (Diskontsatz-Überleitungs-Gesetz- DÜG). All prices are net prices. The statutory value-added tax is added. Direct debit is possible.

Terms and conditions:

All ad orders are exclusively carried out pursuant to the General Terms and Conditions. These have to be requested directly from BCN or can be viewed online at:
brand-community-network.com/terms-conditions

Technical data:

The current and binding technical specifications can be found, also for downloads as PDF, under:
duon-portal.de/

Delivery of printer's copy:

Please deliver all print materials digitally to via duon-portal.com. Support is available at:
support@duon-portal.de or T +49 40 3741 1750

General legal notice:

The warranty claims specified in the publishers' general terms and conditions apply only when the certified technical requirements and standards published on the DUON portal have been fulfilled as well as the delivery has been carried out via the DUON portal. This also holds when data are provided without proof.

Online advertisement booking:

The current, binding technical advertisement bookings can also be sent via the online booking system:
obs-portal.de/

FORMATS & RATES

Format	Placement	Bleed format*	Rate
2/1 page	Standard	420 x 267	47,000 €
1/1 page	Standard	210 x 267	23,500 €
2/3 page vertical	Standard	130 x 267	17,900 €
1/2 page vertical	Standard	98 x 267	15,600 €
1/2 page horizontal	Standard	210 x 132	15,600 €
1/3 page vertical	Standard	68 x 267	11,100 €
1/3 page horizontal	Standard	210 x 86	11,100 €
2/1 page	Opening Spread	420 x 267	63,900 €
1/1 page	inside front cover	210 x 267	27,900 €
1/1 page	outside back cover	210 x 267	27,900 €
1/3 page vertical	next to content	68 x 267	12,300 €

*width x height in mm

Ad combinations:

The reduced combination special price for the combination of advertisements is based on comparison of separate advertisement bookings. To this end, the advertisements of an advertiser with an identical product/creation in the same format must appear in all magazines in parallel issues.

Advertorials:

Formats and prices for advertorials created by the editorial team on request. For more information, please visit brand-community-network.com/advertisingsolutions/print/native-ads

Consecutive Ads:

Surcharge on two or more adverts on consecutive partial-page ads: 5 %

Fixed placements:

Agreed fixed placements (e.g. first for a business line, commodity group, etc.) entitle the publisher to bill a placement surcharge.

Type area format:

On request.

Digital rate card:

Please find the digital rate card here:

brand-community-network.de/advertisingsolutions/digital/prices

AD SPECIALS

Rates per thousand	Circulation excl. subscriptions*	Subscription circulation	Additional ad specials available on request.
Bound inserts			Prices apply for the booking of at least the entire domestic print run. The publisher reserves the right to reschedule bookings with less than domestic print run.
up to 4 pages	217 €	258 €	
up to 8 pages	230 €	288 €	
up to 12 pages	242 €	316 €	
up to 16 pages	256 €	336 €	A split-run advertising surcharge of 40 % applies for booking subscription circulation only. Smaller booking units, e.g. according to Nielsen areas or federal states, are possible. For these will be charged an additional 30 % per thousand.
Glued-on inserts			
up to 10 g	71 €	83 €	
up to 20 g	84 €	120 €	A minimum run of 50.000 copies applies for all ad specials.
Sample up to 20 g	84 €	120 €	
Loose inserts			*Circulation excl. subscriptions is made up of the combined print runs for the circulation segments newsstand, subscription circles, inflight and other sales.
up to 20 g	208 €	251 €	
up to 30 g	222 €	278 €	
up to 40 g	236 €	296 €	
up to 50 g	242 €	316 €	

All tariff ad specials are eligible for discount and count towards the annual agreement commitment.

Calculation basis:

The calculation basis is the planned circulation or IVW quarterly report upon order confirmation, exclusive of the respective e-paper copies.

Delivered quantity:

The delivered quantity is based on the planned print run or IVW quarterly report valid at the date of the order confirmation, plus 2 % surplus. In order to react to circulation fluctuations at short notice, we recommend contacting our Print Management/Placement one more time before production start.

Delivery address and deadline:

Please find the delivery address and deadline on the respective order confirmation. An incoming goods inspection does not take place at the printing plant.

Conditions of delivery:

Ad specials must be delivered in accordance with the guidelines of the Bundesverband für Druck und Medien (German Association of Print and Media), and be clearly marked with the name of the publication and issue. The material must be delivered, carriage paid, to the address where it will be processed.

Order and cancellation date:

See "special closing dates" on page "Schedule & Topics Print"; due to limited availability, we strongly recommend booking as early as possible.

Proviso:

Should any processing problems arise, completion of the circulation takes priority over ad special processing.

AdSpecial Portal:

Binding technical information on Ad Specials and information on deadlines, samples and delivery for the participating objects is available for download at adspecial-portal.de

Glued-on inserts:

The basis is a 1/1 carrier advertisement.

Sample products:

An additional postal fee applies to samples and objects over 2.5 mm thickness.

Samples:

We require five definitive (original) samples, in case of product samples 50 original samples by the ad special closing date or at least 6 weeks before EVT. The samples must be delivered to Brand Community Network Print Management, Hauptstrasse 127, 77652 Offenburg, Germany

SCHEDULE

No.	On sale date	Closing date*	Copy date**	Special closing date***
2/24	03.01.24	18.12.23	18.12.23	04.12.23
3/24	10.01.24	22.12.23	22.12.23	11.12.23
4/24	17.01.24	29.12.23	29.12.23	18.12.23
5/24	24.01.24	08.01.24	08.01.24	22.12.23
6/24	31.01.24	15.01.24	15.01.24	29.12.23
7/24	07.02.24	22.01.24	22.01.24	08.01.24
8/24	14.02.24	29.01.24	29.01.24	15.01.24
9/24	21.02.24	05.02.24	05.02.24	22.01.24
10/24	28.02.24	12.02.24	12.02.24	29.01.24
11/24	06.03.24	19.02.24	19.02.24	05.02.24
12/24	13.03.24	26.02.24	26.02.24	12.02.24
13/24	20.03.24	04.03.24	04.03.24	19.02.24
14/24	26.03.24	11.03.24	11.03.24	26.02.24
15/24	03.04.24	18.03.24	18.03.24	04.03.24
16/24	10.04.24	25.03.24	25.03.24	11.03.24
17/24	17.04.24	28.03.24	28.03.24	18.03.24
18/24	24.04.24	08.04.24	08.04.24	25.03.24
19/24	30.04.24	15.04.24	15.04.24	28.03.24
20/24	08.05.24	22.04.24	22.04.24	08.04.24
21/24	15.05.24	29.04.24	29.04.24	15.04.24
22/24	22.05.24	06.05.24	06.05.24	22.04.24
23/24	29.05.24	13.05.24	13.05.24	29.04.24
24/24	05.06.24	17.05.24	17.05.24	06.05.24
25/24	12.06.24	27.05.24	27.05.24	13.05.24
26/24	19.06.24	03.06.24	03.06.24	17.05.24
27/24	26.06.24	10.06.24	10.06.24	27.05.24
28/24	03.07.24	17.06.24	17.06.24	03.06.24
29/24	10.07.24	24.06.24	24.06.24	10.06.24
30/24	17.07.24	01.07.24	01.07.24	17.06.24
31/24	24.07.24	08.07.24	08.07.24	24.06.24
32/24	31.07.24	15.07.24	15.07.24	01.07.24
33/24	07.08.24	22.07.24	22.07.24	08.07.24
34/24	14.08.24	29.07.24	29.07.24	15.07.24
35/24	21.08.24	05.08.24	05.08.24	22.07.24
36/24	28.08.24	12.08.24	12.08.24	29.07.24
37/24	04.09.24	19.08.24	19.08.24	05.08.24
38/24	11.09.24	26.08.24	26.08.24	12.08.24
39/24	18.09.24	02.09.24	02.09.24	19.08.24
40/24	25.09.24	09.09.24	09.09.24	26.08.24
41/24	01.10.24	16.09.24	16.09.24	02.09.24
42/24	09.10.24	23.09.24	23.09.24	09.09.24
43/24	16.10.24	30.09.24	30.09.24	16.09.24
44/24	23.10.24	07.10.24	07.10.24	23.09.24
45/24	30.10.24	14.10.24	14.10.24	30.09.24
46/24	06.11.24	21.10.24	21.10.24	07.10.24
47/24	13.11.24	28.10.24	28.10.24	14.10.24
48/24	20.11.24	04.11.24	04.11.24	21.10.24
49/24	27.11.24	11.11.24	11.11.24	28.10.24
50/24	04.12.24	18.11.24	18.11.24	04.11.24
51/24	11.12.24	25.11.24	25.11.24	11.11.24
52-1/25	18.12.24	02.12.24	02.12.24	18.11.24

* Closing & cancellation date

** Delivery date for printer's copies

*** Closing & cancellation date for ad specials, special formats, special placements